

# Business Valuations



# Your proven, go-to partner for business valuations...

Worth.Business offers a unique online business valuation service with close to two decades' hands-on consulting experience, to present you with a range of trusted business valuation solutions for transactional, regulatory or planning purposes.

With flexibility and affordability at the heart of every solution, you can let us to do it for you, subscribe to use our application and do it yourself, or let us empower you to do your own business valuations through specialist training.

Regardless of the solution you choose, we at Worth.Business are committed to help ensure you have the most credible, accurate business valuation, based on preferred valuation methods and best practices.

# Whether you have a little or a lot of experience, Worth.Business has your back...

Our consulting clients range from large corporates to smaller businesses and subscribers from specialist business valuers, to those who have a little less experience – and may require some assistance. Either way, we're here for you, to help you ace your business valuations, effortlessly.

## We do it

Complete objectivity is critical at certain times, especially when it involves issues such as disputes, sensitive negotiations, tax-related matters, regulatory compliance, etc. In such instances, you can press on our button for an objective, independent valuation. Unlimited video conferences and valuation adjustments are to your avail – throughout the entire valuation process.

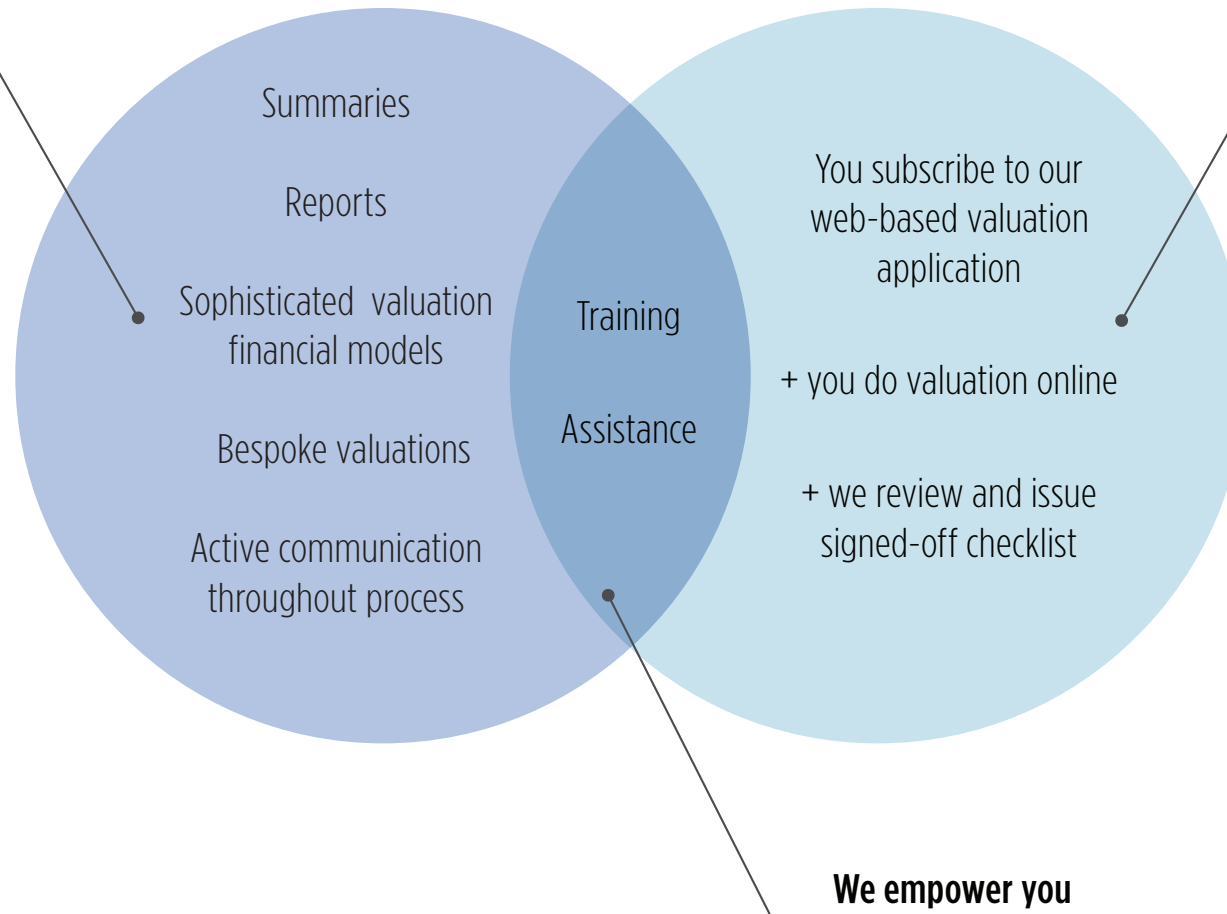
## You do it

We can review your Worth.Business valuation summary or report and provide expert comments on your draft valuation. To this end, you can set up a virtual meeting with us right at inception - so we can first assist you with planning how to best compile your report. Upon completion of your draft summary, you will then have the opportunity to set up another virtual meeting - so we can review the report with you, before you finalise it. A review checklist is also attached for inclusion with your final summary or report.



**We do it**

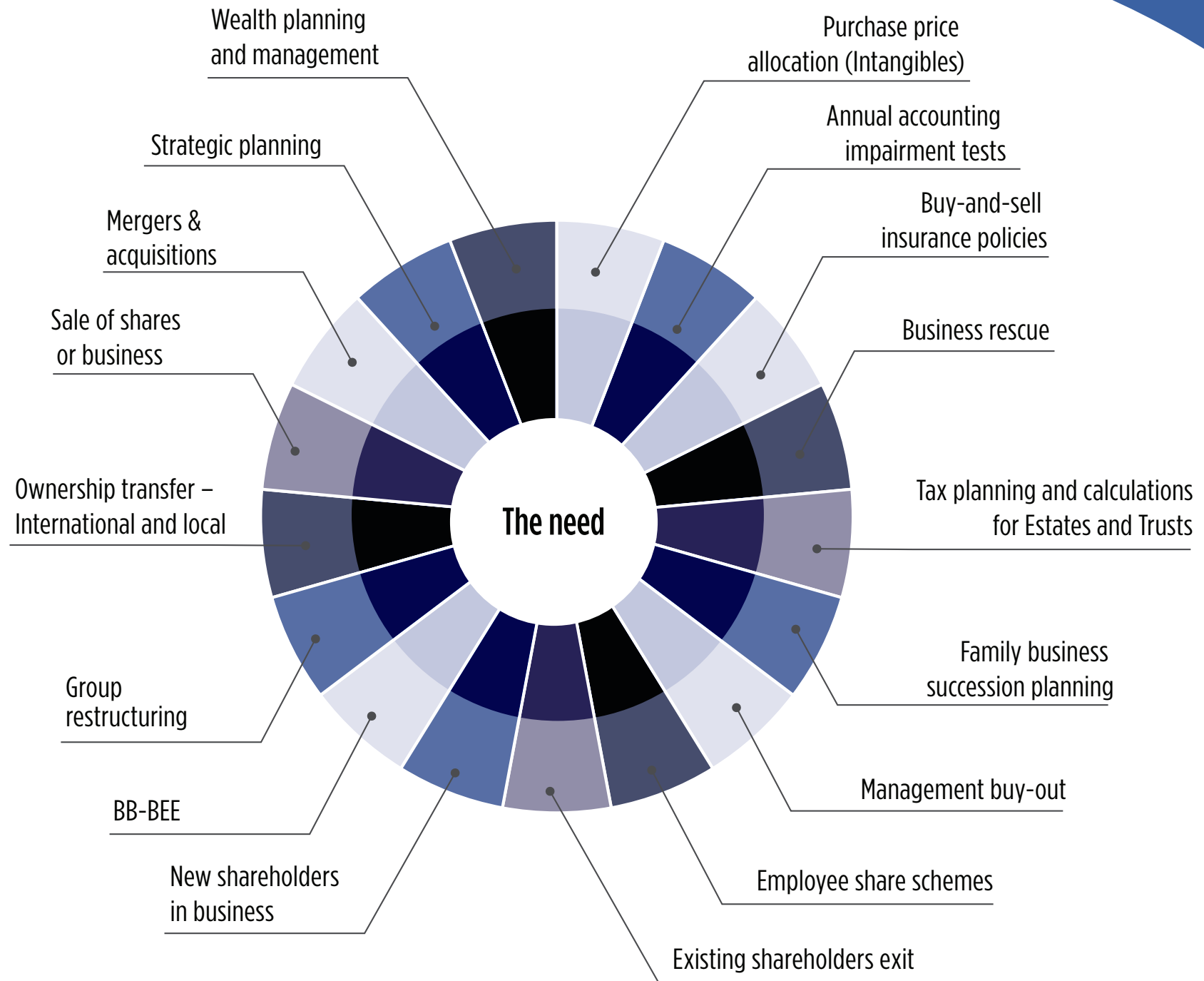
**You do it**



We empower you

**Video conferencing or one-on one training:** You can book a video conference consulting session with us via MS Teams or Zoom when you are unsure of any aspect of a business valuation. Not only will we be able to assist, but we will also build your confidence to do your own business valuations.

**Onsite training:** Should you prefer the personal touch that comes with face-to-face engagements, we will gladly arrange onsite group training sessions for you, in line with your specific requirements.





## Meet your team lead...

**Johann de Lange, Managing Director, M Comm CA(SA)**

Worth.Business is led by Johann de Lange, a seasoned corporate finance consultant with a career in this field that spans over 20 years. To date, he has compiled hundreds of business valuations on a consulting basis to a range of clients, varying from micro-businesses to multi-nationals with business values of up to R10 billion. He is also an experienced speaker on corporate finance topics and has presented more than 70 workshops, seminars, master classes and webinars in South Africa and South-East Asia. Johann is the founder of Worth.Business and in charge of its consulting services division, where he is supported by a handpicked team who are able to collectively provide complete, end-to-end business valuation solutions.

# Our history in a nutshell...

Worth.Business offers a pioneering, cloud-based platform which subscribers use to conduct business valuations. Managing Director Johann de Lange conceptualised this software from more than 15 years of valuation models and corporate finance consulting experience. The core development of this software originally commenced in 2015 and in 2017 Ernie Retief joined Johann to assist with further development and project management. Subsequently, Worth.Business officially launched in April 2020.

Prior to that, Johann established Intellifin, a business valuation practice, in 2003. This practice was continued by Pollination Capital in 2013, when Intellifin transformed into a corporate tax consulting practice. The valuation services previously offered by Pollination Capital were transferred to Worth.Business Consulting in November 2021.



# Worth.Business in numbers...

**20+**

Years that team lead Johann de Lange has been conducting business valuations

**70+**

Seminars, workshops and webinars presented by Johann de Lange on valuations and other corporate finance-related topics

**R499**

Monthly Basic subscription fee for using our business valuation application

**R849**

Monthly Professional subscription fee for using our business valuation application

**800+**

Professionals and businesses currently subscribed to our application

**hundreds**

Successful business valuations conducted by Johann de Lange

**2020**

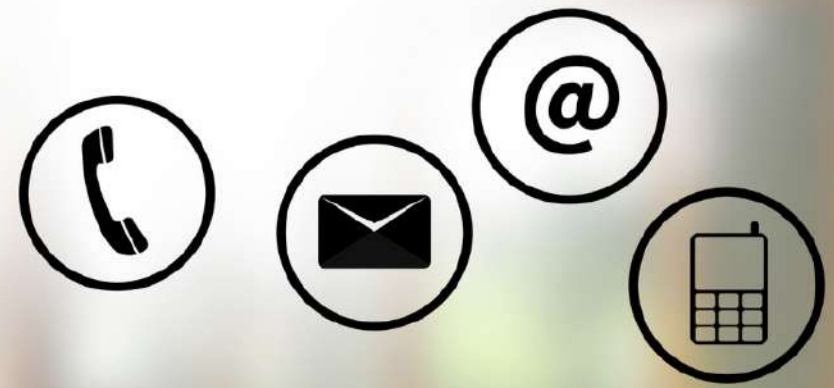
Date of the Worth.Business application's formal launch

**2021**

The year in which Worth.Business extended its offering to include independent business valuations

See more: <https://worth.business/business-valuation-consulting>





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